

# UAE EXPORTS

## COPPER WIRE, PRODUCTION EXPORT CAPABILITIES



2010

# Copper Cables from UAE

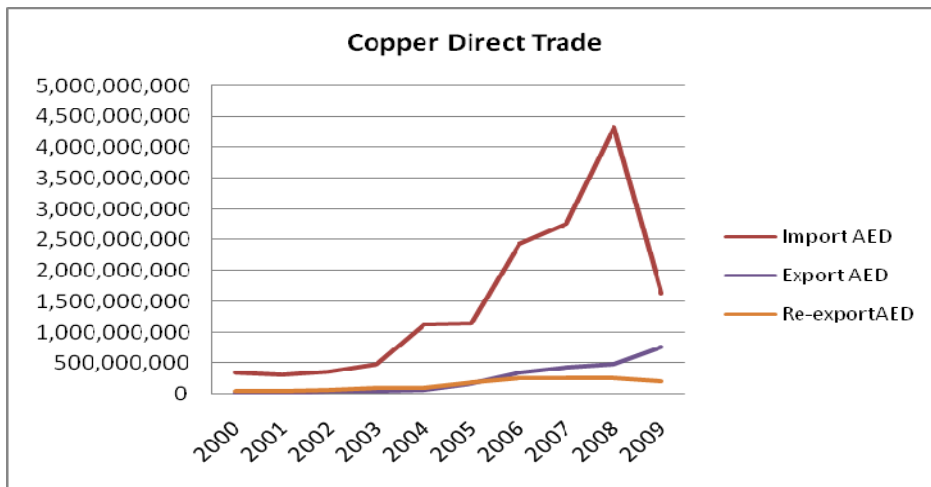
## Production

3 units are in operation in UAE for manufacture of wires and cables with an investment of around 2 Million AED and employment of 40 persons according to IMI database of GOIC.

## Dubai Trade Growth

- Copper cable trade is huge, imports were more than 4 Billion AED in 2008 while exports averaged 500 Million AED per year during 2007-2009. It is interesting to note that while imports declined sharply in 2009 exports increased and re-exports remained stable at about 500 Million AED. Though the local demand slowed down, opportunities for exports are growing.

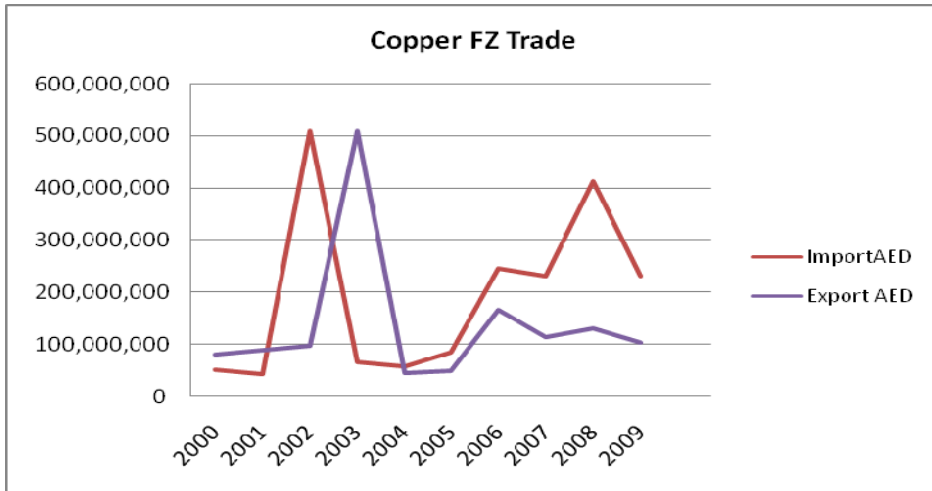
Fig 1



Statistics Department, Dubai Trade

- Free zone trade was irregular during 2000-2009 with peaks and bottoms. The value of Free Zone trade is much much less than Dubai direct trade described in the preceding paragraphs, the annual average over the period 2000-2009 was around 300 Million AED each for imports and exports.

**Fig 2**

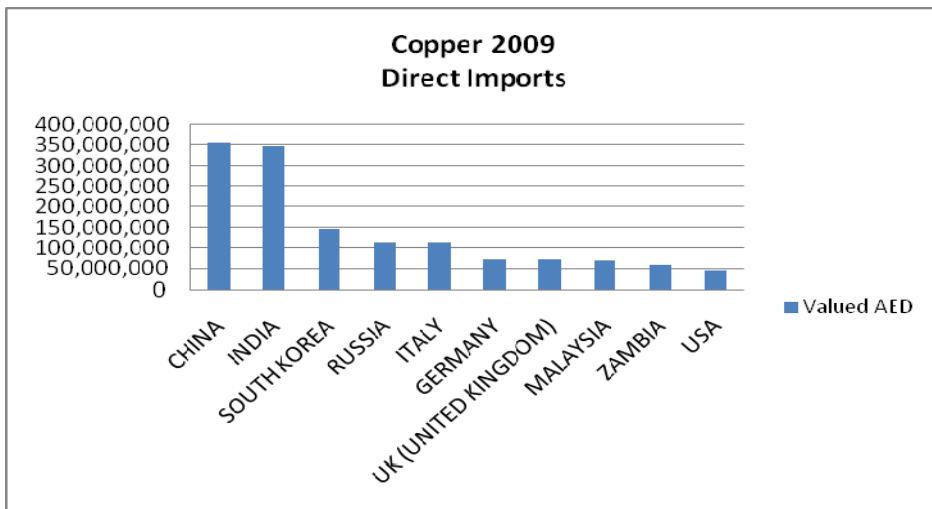


Statistics Department, Dubai Trade

## Destinations

- Cables are imported primarily from China and India, imports from each were around 300 Million AED in 2009.

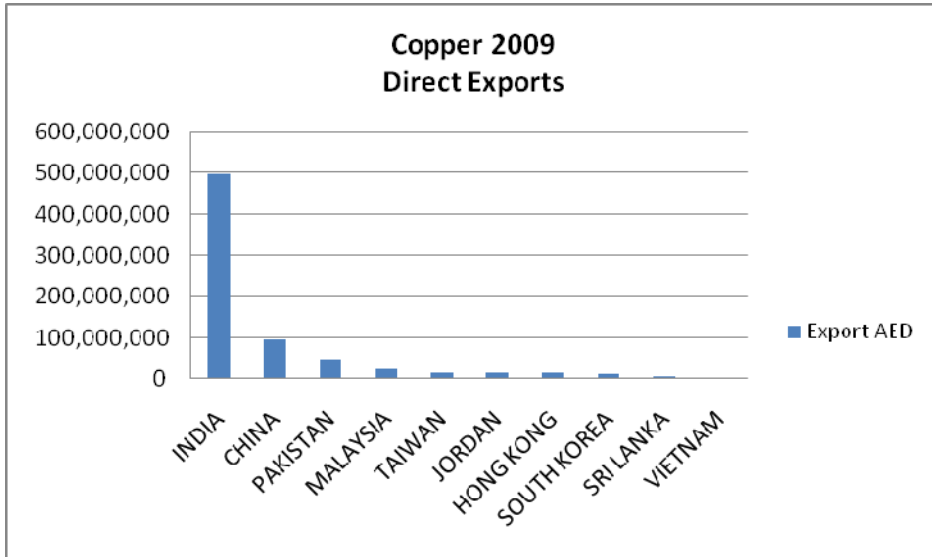
**Fig 3**



Statistics Department, Dubai Trade

- Direct exports were mainly to India and China, incidentally these are also sources of imports which suggest different type of wires involved in exports and imports.

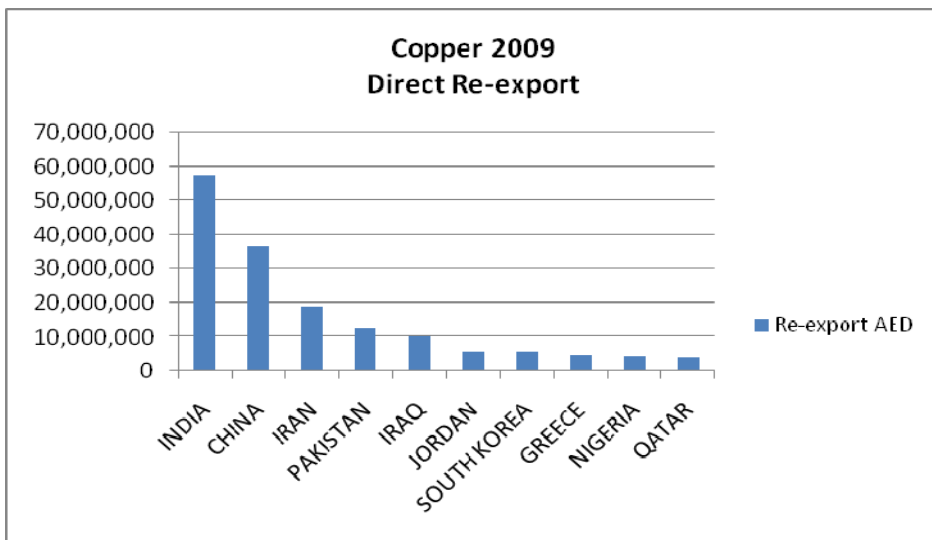
**Fig 4**



Statistics Department, Dubai Trade

- Direct re-exports were also primarily go to India.

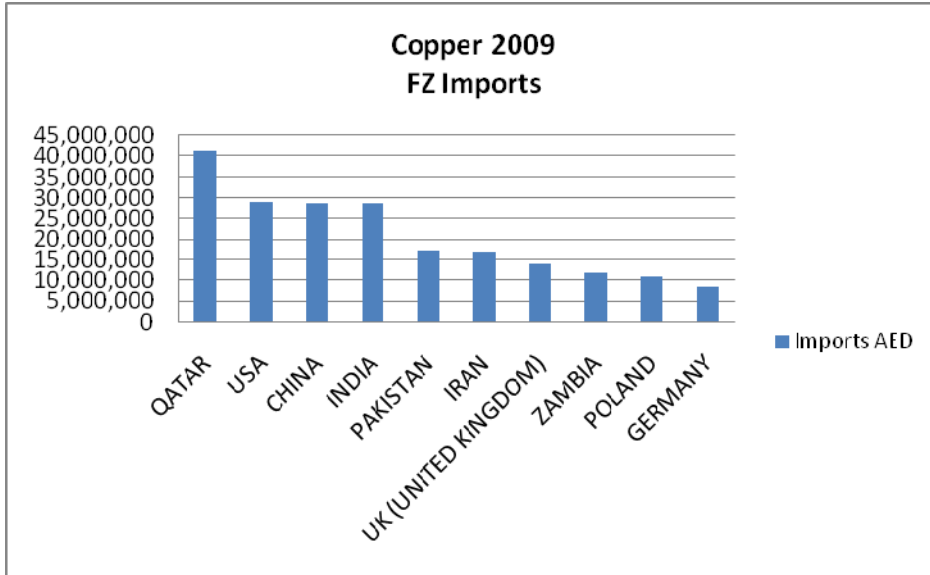
**Fig 5**



Statistics Department, Dubai Trade

- Free Zone imports come from Qatar, USA, China, India

**Fig 6**

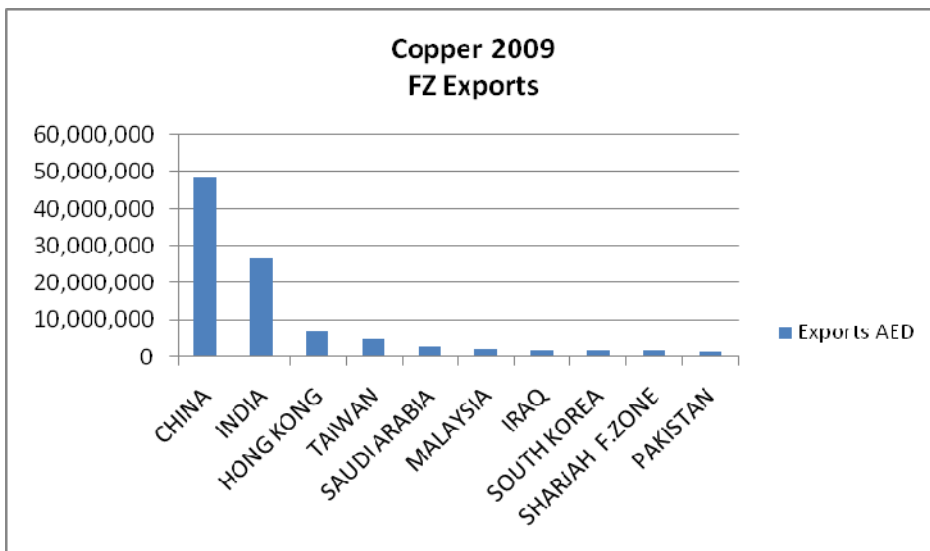


Statistics Department, Dubai Trade

- Exports from Free Zone also mainly went to China and India.

**In general China and India are the main Dubai trade partners in the copper cable trade.**

**Fig 7**

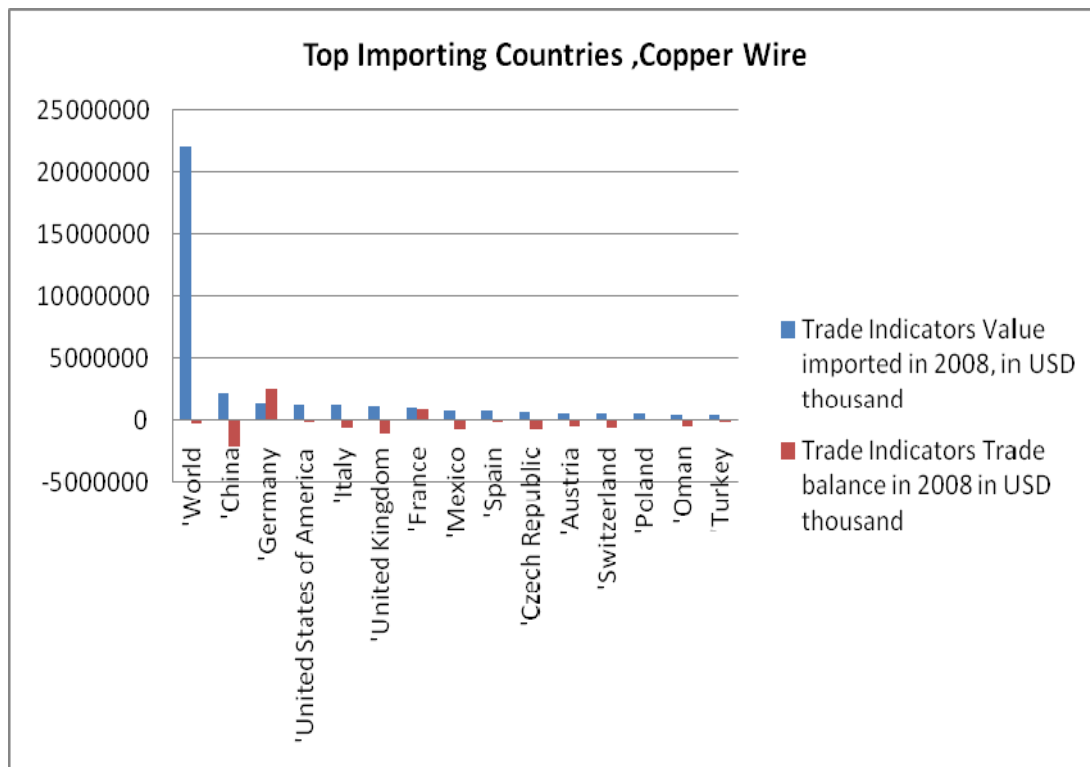


Statistics Department, Dubai Trade

## Potential Markets

There are many countries with trade balance deficit in copper wire, presenting good potential for exporters. China and Germany are the top deficit countries.

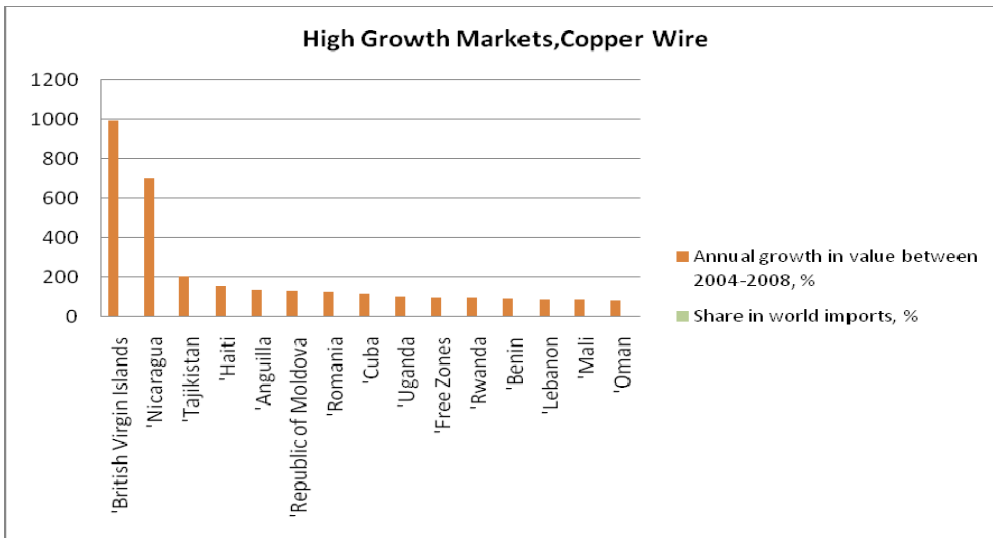
Fig 8



ITC Trade Map

- The markets with high growth in imports hold minor share of world imports, however they still present good potential for exporters because of the market growth. They are mostly developing countries in the region we have Oman as a relatively high growth importers, in view of the construction boom witnessed in the country.

Fig 9

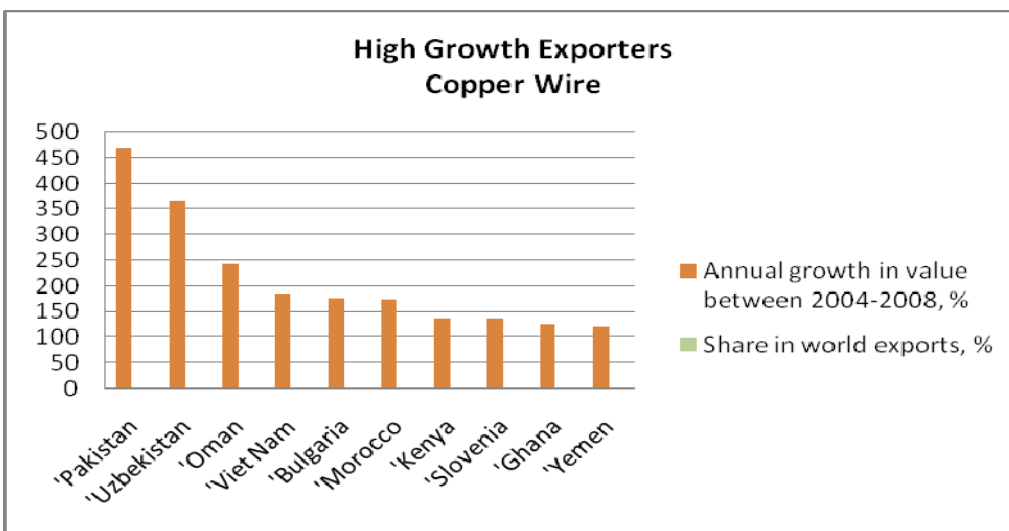


ITC Trade Map

## Suppliers

Suppliers with high growth ranging from about 100% to 450% per year are not the top exporters by value discussed in the preceding paragraphs. Pakistan, Uzbekistan and Oman are main competitors. It is to be noted that Oman is both a potential market and a competing supplier in the international market, since imports needs and exports may vary in range of product and specifications.

Fig 10



ITC Trade Map

# Copper Wire - Directory of UAE Manufacturers

**1- Company Name: AL ABDOOLI FOUNDRY FACTORY**

P. O. Box No: 1561

City: DUBAI

Location: AL QASIS INDUS.

Phone(s): 9714-2671022

Fax(s): 9714-2671258

General Manager: KHALID AL ABDULI

Product Code	Product Name
73090091	METAL - STORAGE TANKS
73250002	CAST IRON - METAL
74031300	COPPER - CASTING
76011001	ALUMINIUM - CASTING

**2- Company Name: AL HADAF FOR TENTS & FURNITURE MANUFACTURING**

P. O. Box No: 4199

City: SHARJAH

Location: INDUSTRIAL AREA - 6

Phone(s): 9716-5422464

Fax(s): 9716-5432455

Webpage / URL: sherein2@hotmail.com

Product Code	Product Name
63062000	TEXTILES - TENTS
74199993	COPPER - PRODUCTS
94000020	WOOD - CHAIRS
94042910	MATTRESSES - SPRING

**3- Company Name: ALKAR SAZ FOR ENGINEERING LATHING**

Status: OPERATIONAL

P. O. Box No: 6062

City: SHARJAH

Location: INDUSTRIAL AREA - 4

Phone(s): 9716-5322860

Fax(s): 9716-5326477

Webpage / URL: munis@emirates.net.ae

General Manager: MATIWALA

Product Code	Product Name
72061001	STEEL - INGOTS
74031000	COPPER
94031000	FURNITURE - METAL

**4- Company Name: BLUE LIGHT INDUSTRY (L.L.C)**

P. O. Box No: 8807

City: DUBAI

Phone(s): 9714-3330458, 9714-3331029, 9714-8804900

Fax(s): 9714-3333069, 9714-8804901

Email(s): blif@trilitygroup.ae, sai.harihar@trinitygr.ae

Webpage / URL: www.trilitygroup.ae

General Manager: KRASHNA REPDY

Product Code	Product Name
72044900	IRON - SCRAP IRON
73089070	IRON & STEEL -FORMED IRON BARS
74031301	COPPER - INGOTS
74040000	COPPER - SCRAP
76011006	ALUMINIUM - SCRAP

**5- Company Name: EMIRATES TECHNIQUES CENTRE**

Status: OPERATIONAL

P. O. Box No: 333777

City: DUBAI

Phone(s): 9714-43333988

Fax(s): 9714-43333889

Email(s): mansoor4620@gmail.com

General Manager: MARWAN MOHAMED AL SHARFI

Product Code	Product Name
85444100	ELECTRIC - COPPER CONDUCTORS

**6- Company Name: GULF MECHANICAL ACOUSTIC MANUFACTURING (GMAMCO)**

P. O. Box No: 50174

City: DUBAI

Location: AL QOZE INDUS.

Phone(s): 9714-3476961, 9714-3241775, 9714-2962775

Fax(s): 9714-3476963, 9714-3980680

Email(s): gmamco@emirates.net.ae

General Manager: NADEEM SAAD

Product Code	Product Name
39269099	AIR FILTERS
72169009	METAL - ANGLES
73083000	METAL - FOLDING DOORS
73144900	IRON - NETS
73218210	FOOD HEATERS
73269030	METAL - AIR DUCTS
74199960	COPPER COVERS FOR A/C DUCTS
84130000	PUMPS
84149000	FAN-SPAREPARTS FOR VENTILATION

84158121 AIR CONDITIONS - CENTRAL UNITS  
84158221 AIR CONDITIONS - CENTRAL  
84158290 AIR CONDITIONS - SPLIT UNITS  
84159000 SILENCER AIR CONDITION  
84159010 VOLUME CONTROL DAMPERS  
84159012 AIR CONTROL DAMPERS  
84213100 AUTOMAT.AIR FILTERS  
85362002 ELECTRIC - CIRCUIT BREAKERS

**7- Company Name: JUMA FADHEL STRUCTURAL INDUSTRIES COMPANY.LTD**

P. O. Box No: 526  
City: AJMAN  
Location: INDUSTRIAL AREA  
Phone(s): 9716-7421330, 9716-7435949  
Fax(s): 9716-7436503  
Email(s): [jumafadhel@hotmail.com](mailto:jumafadhel@hotmail.com)  
General Manager: [SHAIK ABDUL HAQQ](#)

Product Code	Product Name
73049001	IRON & STEEL - PIPES
73059005	GALVANIZED - IRON PIPES
73082001	METAL - STRUCTURES
73083013	IRON - DOORS & WINDOWS
73089090	STEEL - STRUCTURES
73090090	METAL - FUEL TANKS
74111001	COPPER - PIPES ACCESSORIES

**8- Company Name: LUCKY ALLOYS LTD.**

P. O. Box No: 16850  
City: DUBAI  
Location: JABEL ALI  
Phone(s): 9714-8835250, 9714-8835454  
Fax(s): 9714-8835566, 9714-8835959  
Email(s): [alloys@lucky.co.ae](mailto:alloys@lucky.co.ae)  
General Manager: [HUSSAIN SHAREEF](#)

Product Code	Product Name
74040000	COPPER - SCRAP
76011004	ALUMINIUM - INGOTS - PURITY

**9- Company Name: POWER PLUS CABLES COMPANY**

P. O. Box No: 5070  
City: FUJAIRAH  
Location: INDUSTRIAL AREA  
Phone(s): 9719-2244446  
Fax(s): 9719-2244448  
Email(s): [sanjaygoenka@powerpluscables.com](mailto:sanjaygoenka@powerpluscables.com)

Product Code	Product Name
85441100	ELECTRIC -POWER CABLES-COPPER

**10- Company Name: RAFIQUE ENGINEERING WORKS ( L.L.C)**

P. O. Box No: 11305  
City: DUBAI  
Location: AL QOZE INDUS.  
Phone(s): 9714-2859910, 9714-3402122  
Fax(s): 9714-2851952, 9714-3477442  
Email(s): ufaeer@hotmail.com  
General Manager: QADER AHMAD

Product Code	Product Name
73251095	IRON - SPARE PARTS
74031300	COPPER - CASTING
76011001	ALUMINIUM – CASTING

**11- Company Name: SHARJAH CABLES FACTORY LTD.**

P. O. Box No: 2146  
City: SHARJAH  
Location: INDUSTRIAL AREA - 4  
Phone(s): 9716-5327855, 9716-5330031  
Fax(s): 9716-5337375  
Email(s): [sharcab@emirates.net.ae](mailto:sharcab@emirates.net.ae)  
Webpage / URL: [www.sharcab.com](http://www.sharcab.com)  
General Manager: ABRAHAM KURUVILLA

Product Code	Product Name
39042200	PVC - COMPOUNDS
39042202	PVC - POLYVINYL CHLORIDE
85372004	ELECTRIC - PANEL
85440000	ELECTRIC - CABLES & WIRES
85441100	ELECTRIC -POWER CABLES-COPPER
85444900	ELECTRIC - ELECTRONIC CABLES

**12- Company Name: UNION COPPER RODS FACTORY**

P. O. Box No: 112231  
City: ABU DHABI  
Location: MUSAFAH  
Phone(s): 9712-5502876  
Fax(s): 9712-5502877  
Email(s): kazzam@unioncopper.ae

Product Code	Product Name
74031200	COPPER – RODS

13- **Company Name: UNITED METAL IND. COMPANY LTD.**

P. O. Box No: 40491

City: SHARJAH

Location: INDUSTRIAL AREA - 2

Phone(s): 9716-5330357, 9716-5323391

Fax(s): 9716-5336483, 9716-5339408

Email(s): umic@eim.ae

General Manager: GOUSE MOHIDEEN

Product Code	Product Name
73251015	CAST IRON - PRODUCTS
74031200	COPPER - RODS
76011000	ALUMINIUM- NOT ALLOYS-PRIMARY
76071100	ALUMINIUM - FOIL
79050090	ZINC

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